

---

## IMPORTANT

---

**If you are in any doubt** as to any aspect of this circular or as to the action to be taken, you should consult a stockbroker or other registered dealer in securities, bank manager, solicitor, professional accountant, or other professional adviser.

**If you have sold** all your shares in Excel Technology International Holdings Limited, you should at once hand this circular to the purchaser or to the bank, stockbroker or other agent through whom the sale was effected for transmission to the purchaser.

---



**EXCEL TECHNOLOGY INTERNATIONAL HOLDINGS LIMITED**

**(志鴻科技國際控股有限公司)\***

*(Incorporated in Bermuda with limited liability)*

### **PROPOSED GENERAL MANDATE TO ISSUE SHARES AND TO REPURCHASE SHARES**

---

The Stock Exchange of Hong Kong Limited (the "Stock Exchange") takes no responsibility for the contents of this circular, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this circular.

This circular, for which the directors (the "Directors") of Excel Technology International Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of the Stock Exchange for the purpose of giving information with regard to the Company. The directors of the Company, having made all reasonable enquires, confirm that, to the best of their knowledge and belief, (1) the information contained in this circular is accurate and complete in all material aspects and not misleading; (2) there are no other matters the omission of which would make any statement herein misleading; and (3) all opinions expressed in this circular have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

This circular will remain on the GEM website at [www.hkgem.com](http://www.hkgem.com) on the "Latest Company Announcements" page for 7 days from the date of its posting and on the website of EXCEL TECHNOLOGY INTERNATIONAL HOLDINGS LIMITED at [www.excel.com.hk](http://www.excel.com.hk).

---

LETTER FROM THE CHAIRMAN

---

**Excel**

TECHNOLOGY

**EXCEL TECHNOLOGY INTERNATIONAL HOLDINGS LIMITED**

**(志鴻科技國際控股有限公司)\***

*(Incorporated in Bermuda with limited liability)*

*Executive Directors:*

Zee Chan Mei Chu, Peggy

*(Chairman and Chief Executive Officer)*

Fung Din Chung, Rickie

Leung Lucy, Michele

Ng Wai King, Steve

Ip Kim Kuen

*Non-executive Directors:*

Ip Tak Chuen, Edmond

Lau Law Siu Hung, Monique

*Independent Non-executive Directors:*

Cheong Ying Chew, Henry

Chang Ka Mun

Petro A. Frank

*Registered Office:*

Clarendon House

Church Street

Hamilton HM 11

Bermuda

*Head Office and Principal Place  
of Business in Hong Kong:*

46th Floor, The Center

99 Queen's Road Central

Hong Kong

21st March, 2002

*To Shareholders of the Company*

Dear Sir or Madam,

**PROPOSED GENERAL MANDATE TO  
ISSUE SHARES AND TO REPURCHASE SHARES**

**INTRODUCTION**

At a meeting of the board of directors of the Company held on 18th March, 2002, the Directors announced the audited combined results of the Company and its subsidiaries (the "Group") for the year ended 31st December, 2001. It was also announced on the same day that at the annual general meeting to be held on 23rd April, 2002 at 3:30 p.m. ("Annual General Meeting"), resolutions to grant to the Directors general mandate to issue shares of the Company ("Shares")

\* For identification purpose only

---

## LETTER FROM THE CHAIRMAN

---

and to repurchase Shares (“Repurchase Mandate”) will be proposed. The purpose of this circular is to provide shareholders of the Company (the “Shareholders”) with details of the proposed general mandate to be dealt with at the Annual General Meeting.

### **GENERAL MANDATE**

At the Annual General Meeting, separate ordinary resolutions will be proposed to renew the general mandate given to the Directors (1) to allot, issue and otherwise deal with Shares not exceeding 20% of the aggregate nominal amount of the share capital of the Company in issue at the date of the passing of such resolution and shares representing the aggregate nominal amount (up to a maximum of 10% of the aggregate nominal amount of the Company’s then issued share capital as at the date of passing of such resolution) of any Shares repurchased by the Company subsequent to the passing of such resolution; and (2) to repurchase Shares comprising the aggregate nominal amount of which does not exceed 10% of the aggregate nominal amount of the share capital in issue of the Company at the date of passing of such resolution.

Under the Rules Governing the Listing of Securities on the Growth Enterprise Market of the Stock Exchange (the “GEM Listing Rules”), the general unconditional mandates granted on 18th April, 2001 will lapse at the conclusion of the coming Annual General Meeting, unless renewed at the Annual General Meeting. Resolutions Nos. 5 and 6 in the notice of Annual General Meeting will be proposed at the Annual General Meeting to renew these mandates. With reference to these resolutions, the Directors wish to state that they have no present intention to repurchase any Shares pursuant to the relevant mandates.

The explanatory statement, required by the GEM Listing Rules to be sent to Shareholders in connection with the proposed Repurchase Mandate is set out in the Appendix to this circular. This contains all the information reasonably necessary to enable the Shareholders to make an informed decision on whether to vote for or against the relevant resolutions.

### **ANNUAL GENERAL MEETING**

A notice of the Annual General Meeting is set out in the 2001 Annual Report of the Company which is despatched to the Shareholders with this circular. At the Annual General Meeting, in addition to the ordinary business of the meeting, Resolutions Nos. 5 and 6 will be proposed to approve the general mandate for the issue of Shares and Repurchase Shares as special businesses.

A copy of the 2001 annual report of the Company incorporating copies of the audited combined results of the Group for the year ended 31st December, 2001 and the directors’ and auditors’ reports therein is despatched to all the Shareholders together with this circular.

---

## LETTER FROM THE CHAIRMAN

---

A form of proxy for the Annual General Meeting is also enclosed. Whether or not you intend to be present at the Annual General Meeting, you are requested to complete the form of proxy and return it to the Company's branch share registrar and transfer office in Hong Kong, Central Registration Hong Kong Limited, Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong in accordance with the instructions printed thereon not less than 48 hours before the time fixed for the meeting. The completion of a form of proxy will not preclude you from attending and voting at the meeting in person.

### **RECOMMENDATION**

The Board of Directors is of the opinion that the proposals referred to above are in the best interests of the Company and therefore recommend you to vote in favour of the relevant resolutions to be proposed at the Annual General Meeting.

Yours faithfully,  
**Zee Chan Mei Chu, Peggy**  
*Chairman*

This is an explanatory statement given to all the Shareholders relating to a resolution to be proposed at the forthcoming Annual General Meeting authorising the Repurchase Mandate.

This explanatory statement contains all the information required pursuant to Rule 13.08 and other relevant provisions of the GEM Listing Rules which is set out as follows:

## **1. REGULATIONS OF THE GEM LISTING RULES**

### **(a) Shareholders' approval**

All repurchases of securities on the Growth Enterprise Market ("GEM") by a company with its primary listing on GEM must be approved in advance by an ordinary resolution of shareholders, either by way of general mandate or by specific approval in relation to specific transactions.

### **(b) Source of funds**

Repurchase must be funded out of funds which are legally available for the purpose and in accordance with the memorandum of association and bye-laws of the company and the Companies Act 1981 of Bermuda (the "Companies Act"). A listed company may not repurchase its own securities on the Stock Exchange for a consideration other than cash or for settlement otherwise than in accordance with the trading rules of the Stock Exchange. Under the Companies Act, a company may only repurchase its shares out of capital paid up on the Shares to be repurchased or out of the funds of the company which would otherwise be available for dividend or distribution or out of the proceeds of a fresh issue of shares made for the purpose of the repurchase. Any amount of premium payable on a repurchase over the par value of the shares may only be effected out of funds of the company which would otherwise be available for dividend or distribution or out of the company's share premium account.

### **(c) Suspension of repurchase**

Any securities repurchase programme is required to be suspended after a price-sensitive development has occurred or has been the subject of directors' decision until the price-sensitive information is made publicly available. In particular, during the period of one month immediately preceding either the preliminary announcement of a company's annual results or the publication of the company's half-yearly report or a quarterly report, a company may not purchase its securities on GEM unless the circumstances are exceptional. In addition, the Stock Exchange may prohibit a company from making repurchases of its own securities on GEM if a company has breached the GEM Listing Rules.

**(d) Connected parties**

Under the GEM Listing Rules, a company shall not knowingly repurchase shares from a connected person (as defined under the GEM Listing Rules) and a connected person shall not knowingly sell his shares to the company.

**2. EXERCISE OF THE REPURCHASE MANDATE**

Exercise in full of the Repurchase Mandate, on the basis of 985,050,000 shares of HK\$0.10 each in issue as at 21st March, 2002, being the Latest Practicable Date, could result in up to 98,505,000 shares i.e. up to 10% of the shares of the Company in issue, being repurchased by the Company during the period from the passing of Resolution No. 6 as set out in the notice of the Annual General Meeting up to (i) the conclusion of the next annual general meeting of the Company; (ii) the expiration of the period within which the next annual general meeting of the Company is required by the bye-laws of the Company or any applicable laws to be held; or (iii) the revocation, variation or renewal of the Repurchase Mandate by ordinary resolution of the Shareholders in general meeting, whichever occurs first.

**3. REASONS FOR REPURCHASES**

Repurchases of Shares will only be made when the Directors believe that such a repurchase will benefit the Company and its members. Such repurchases may, depending on market conditions and funding arrangements at the time, lead to an enhancement of the net asset value of the Company and/or its earnings per Share.

**4. FUNDING OF REPURCHASES**

In repurchasing securities, the Company may only apply funds legally available for such purpose in accordance with its memorandum of association and bye-laws, the GEM Listing Rules and the applicable laws of Bermuda. The Company may not purchase securities on GEM for a consideration other than cash or for settlement otherwise than in accordance with the trading rules of the Stock Exchange from time to time.

**5. GENERAL**

There might be a material adverse impact on the working capital or gearing position of the Company (as compared with the position disclosed in the audited financial statements contained in the 2001 annual report of the Company) in the event that the proposed purchases in the Repurchase Mandate were to be exercised in full at any time during the proposed purchase period. However, the Directors do not propose to exercise the Repurchase Mandate to such extent as would, in the circumstances, have a material adverse effect on the working capital requirements of the Group or on its gearing levels which in the opinion of the Directors are from time to time appropriate for the Group.

## 6. UNDERTAKING

The Directors have undertaken to the Stock Exchange that, they will exercise the power of the Company to make purchases in Repurchase Mandate pursuant to the proposed resolutions in accordance with the GEM Listing Rules, the memorandum of association and bye-laws of the Company and the applicable laws of Bermuda. As at the Latest Practicable Date prior to the printing of this circular and to the best of the knowledge of the Directors who have made all reasonable enquires, none of the Directors or their associates has a present intention, in the event that the resolution is approved by the shareholders, to sell Shares to the Company or has undertaken not to do so.

## 7. TAKEOVER CODE

If as a result of a repurchase of Shares, a shareholder's proportionate interest in the voting rights of the Company increases, such increase will be treated as an acquisition for the purpose of the Hong Kong Code on Takeovers and Mergers (the "Code"). As a result, a shareholder, or a group of shareholders acting in concert, depending on the level of increase in the shareholder's interests, could obtain or consolidate control of the Company and become(s) obliged to make a mandatory offer in accordance with Rules 26 and 32 of the Code.

As at the Latest Practicable Date, the following shareholders had interests representing 10% or more of the issued share capital of the Company:

Name	Shares held	Percentage of total issued shares
Ms Zee Chan Mei Chu, Peggy	575,045,044	58.37%#
Passion Investment (BVI) Limited	574,831,044	58.36%#
Cheung Kong (Holdings) Limited	143,233,151	14.54%*
Li Ka-Shing Unity Trustee Corporation Limited (as trustee of The Li Ka-Shing Unity Discretionary Trust)	143,233,151	14.54%*
Li Ka-Shing Unity Trustee Company Limited (as trustee of The Li Ka-Shing Unity Trust)	143,233,151	14.54%*
Li Ka-Shing Unity Holdings Limited	143,233,151	14.54%*
Mr Li Ka Shing	143,233,151	14.54%*

# These shares have been disclosed as the corporate interest of the director in the paragraph “Directors’ interests in shares”.

\* Li Ka-Shing Unity Holdings Limited, of which Mr Li Ka Shing owns the entire issued share capital, owns the entire issued share capital of Li Ka-Shing Unity Trustee Company Limited. Li Ka-Shing Unity Trustee Company Limited as trustee of The Li Ka-Shing Unity Trust, together with certain companies which Li Ka-Shing Unity Trustee Company Limited as trustee of The Li Ka-Shing Unity Trust is entitled to exercise or control the exercise of more than one-third of the voting power at their general meetings, hold more than one-third of the issued share capital of Cheung Kong (Holdings) Limited.

In addition, Li Ka-Shing Unity Holdings Limited also owns the entire issued share capital of Li Ka-Shing Unity Trustee Corporation Limited which as trustee of The Li Ka-Shing Unity Discretionary Trust, holds a majority of units in The Li Ka-Shing Unity Trust.

In the event that the Directors exercise in full the power to repurchase shares in accordance with the terms of the ordinary resolutions to be proposed at the Annual General Meeting, the total interests of the above substantial shareholders in the Shares of the Company would be increased to:

Name	Percentage of total issued shares
Ms Zee Chan Mei Chu, Peggy	64.86%#
Passion Investment (BVI) Limited	64.84%#
Cheung Kong (Holdings) Limited	16.16%*
Li Ka-Shing Unity Trustee Corporation Limited (as trustee of The Li Ka-Shing Unity Discretionary Trust)	16.16%*
Li Ka-Shing Unity Trustee Company Limited (as trustee of The Li Ka-Shing Unity Trust)	16.16%*
Li Ka-Shing Unity Holdings Limited	16.16%*
Mr Li Ka Shing	16.16%*

and the Substantial Shareholders will not be obliged to make a mandatory offer under Rules 26 and 32 of the Code in this respect.



## 8. PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the previous six months preceding the Latest Practicable Date, details of the Shares repurchased by the Company on the GEM are as follows:

Date of Repurchase	No. of Shares Repurchased	Price per Share		Aggregate Price Paid HK\$
		Highest HK\$	Lowest HK\$	
6th September, 2001	4,108,000	0.63	0.60	2,586,200.00
7th September, 2001	4,070,000	0.71	0.62	2,658,931.00
11th September, 2001	3,680,000	0.71	0.67	2,559,072.00
12th September, 2001	3,100,000	0.65	0.60	1,956,720.00
13th September, 2001	5,900,000	0.68	0.64	3,953,590.00
14th September, 2001	8,500,000	0.70	0.68	5,877,750.00
20th September, 2001	4,000,000	0.65	0.60	2,576,800.00
21st September, 2001	6,000,000	0.60	0.60	3,000,000.00
24th September, 2001	6,250,000	0.65	0.60	4,033,125.00
25th September, 2001	9,644,000	0.69	0.64	6,515,486.40
26th September, 2001	3,300,000	0.68	0.66	2,228,160.00
27th September, 2001	2,900,000	0.66	0.61	1,911,680.00
28th September, 2001	10,000,000	0.68	0.65	6,680,000.00
4th October, 2001	7,012,000	0.68	0.67	4,726,088.00
5th October, 2001	5,546,000	0.69	0.68	3,794,018.60
9th October, 2001	20,000	0.67	0.67	13,400.00
10th October, 2001	310,000	0.69	0.67	212,598.00
27th November, 2001	1,500,000	0.58	0.495	792,160.00
28th November, 2001	194,000	0.51	0.485	97,340.00
29th November, 2001	300,000	0.51	0.51	153,000.00
Total	<u>86,334,000</u>			<u>56,326,119.00</u>

## 9. CONNECTED PERSON

No connected person (as defined in the GEM Listing Rules) has notified the Company that he has a present intention to sell Shares to the Company, or has undertaken not to do so, in the event that the Repurchase Mandate is approved by the Shareholders and the Company authorised to make purchases of shares.

**10. SHARE PRICES**

The highest and lowest prices at which the Shares were traded on GEM during each of the previous twelve months preceding the Latest Practicable Date were as follows:

	Shares	
	Highest <i>HK\$</i>	Lowest <i>HK\$</i>
<b>2001</b>		
March	0.68	0.55
April	0.70	0.60
May	0.77	0.58
June	0.84	0.67
July	0.85	0.64
August	0.70	0.54
September	0.71	0.55
October	0.70	0.51
November	0.58	0.46
December	0.53	0.46
<b>2002</b>		
January	0.50	0.43
February	0.45	0.395

**11. PROXY**

A form of proxy for use at the Annual General Meeting is also enclosed. Whether or not you intend to attend the meeting, you are requested to complete and return the form of proxy to the Company's branch share registrar and transfer office of the Company in Hong Kong as soon as possible and in any event not less than 48 hours before the time appointed for the holding of the meeting. Completion and return of the form of proxy will not preclude the Shareholders from attending and voting in person at the Annual General Meeting should the Shareholders so desire.